

# Seamless Business Transformation

Empowering Corporate Success with ERP and CRM Excellence

### infragist

the business catalyst \_\_\_\_\_

### About Us

Infragist, a visionary company, is dedicated to steering businesses into the future with innovative and tailored ERP/CRM solutions.

Our mission is to foster growth and efficiency through digital transformation.



#### **Digital Transformation**

In the modern business landscape, digital transformation is no longer a choice but a necessity. It involves the integration of digital technology into all areas of a business, fundamentally changing how you operate and deliver value to customers.

## Our Expertise

**Experience:** With years of experience in the industry, Infragist stands as a beacon of excellence, offering unparalleled expertise in digital transformation. We have been at the forefront, guiding businesses to adapt and thrive in the digital era.

**Synergy:** At Infragist, we specialize in creating a synergy between technology and your unique business requirements. Our approach is centred on developing modern, scalable, and flexible solutions that drive success and growth.



## Our Services

01.

#### **ERP Implementation**

Customize and streamline business operations for increased efficiency and collaboration across departments.

**02** .

#### **CRM Integration**

Enhance customer relationships through seamless CRM system integration for effective lead and sales management. 03.

#### **BI Solutions**

Implement data-driven BI solutions for informed decision-making through meaningful data insights.

04

#### **Workflow Automation**

Implement tools to streamline routine tasks, reducing manual efforts and boosting operational efficiency.

**05**.

#### **E-commerce Integration**

Integrate e-commerce platforms with business applications for real-time synchronization and accurate inventory and order management. 06.

## **Project Management Tools**

Facilitate better project collaboration and monitoring with task tracking and resource allocation systems.

07.

## **Custom App Development**

Develop and implement custom applications to meet unique business requirements.

08.

## Change Management Consultation

Guide organizations through smooth transitions to new systems, ensuring user adoption and minimized disruption.

09.

## Data Migration Services

Secure and accurate data transfer to new systems, minimizing downtime and data loss.

10

#### **Mobile App Integration**

Integrate business applications with mobile apps for remote access and increased productivity.

11.

## **Customer Support** & Training

Provide comprehensive training and ongoing support to maximize system utilization by staff.

### Business Process Review Workshop

#### **Engagement**

Embark on a journey with us where we engage one-on-one to scope your business requirements, fostering a deep understanding and alignment with your objectives.

#### **Analysis**

We conduct an in-depth analysis of different departments within your business, aiming to understand your operations inside and out, setting the stage for a transformation that resonates with your core values.

#### Recommendations

Benefit from our innovative solutions, architectural designs, and initial budgetary estimates, crafted meticulously to align with your vision and goals.

### Solution Exploration Session

#### **Exploration**

Dive deeper into potential business solution areas, where we tailor explorations to meet your specific needs, ensuring a seamless transition into the digital realm. Our expertise in Microsoft Dynamics allows us to offer solutions that are both innovative and aligned with your business goals.

#### **Comprehensive Plan**

We develop a comprehensive plan, outlining the steps and strategies to initiate your digital transformation journey. Leveraging Microsoft Dynamics, we offer flexibility and adaptability in implementation strategies, ensuring a solution that resonates with your business objectives.

### Personalized Statement of Work (SOW)

#### Collaboration

Join forces with our expert consulting and development teams, where collaboration meets innovation. We specialise in Microsoft Dynamics and foster solutions that resonate with your industry and company needs, ensuring a tailored approach to digital transformation.

#### **Custom Solutions**

At Infragist, we pride ourselves on developing custom solutions that are innovative and align with the specific needs and nuances of your industry and company, with a special focus on leveraging the capabilities of Microsoft Dynamics.

#### Roadmap

Embark on a well-charted journey with our detailed project plan and roadmap, guiding you step-by-step towards a successful digital transformation strategy. Our expertise in Microsoft Dynamics ensures a seamless and efficient transition into the digital era.

### Beginning Your Digital Transformation

#### **Project Team**

With the support of a dedicated project team, your company will be guided through each phase of the transformation process, ensuring a smooth and successful transition. We are proficient in implementing MS Dynamics solutions, helping you stay ahead in the industry.

#### **Technology Implementation**

Leverage the most current technology, including the robust capabilities of Microsoft Dynamics, to propel your company forward, fostering innovation and efficiency, and helping you stay ahead.

#### **Competitive Advantage**

Gain a competitive edge with strategies designed to keep you ahead of the curve. Our expertise in MS Dynamics allows us to offer solutions that foster growth and success in the digital landscape.

### Case Study



Shamba Centre for Food & Climate is a Switzerland-based NGO established in 2022 whose mission is a hunger-free world achieved through innovative policies and business models, with a strong focus on nature, climate, and empowering marginalized communities in the food system, advocating interconnected solutions to drive sustainability and inclusivity within global communities.

www.shambacentre.org

#### **Problem Statement**

Shamba Center faced significant challenges, including a lack of financial visibility due to disjointed data flow to the core finance system, requiring extensive manual work for financial reporting and cash flow projections. Operational inefficiencies were evident in the disconnected recording of salaries, expenses, and projects, leading to the manual creation of operational reports and the absence of a system to track project progress.

#### **Solution Provided**

To address these challenges, we implemented a comprehensive solution that integrated financial and operational systems, providing clear visibility into financial data and automating reporting processes. This integration streamlined project tracking, linking it directly to financial transactions for enhanced project management. Additionally, we automated manual processes such as approvals and expense submissions, reducing paperwork. The introduction of a modern dashboard with visual representations of critical insights further empowered Shamba Center with efficient data-driven decision-making capabilities.

As we recap the journey with Infragist, we invite you to envision a future where digital transformation is not just a goal but a reality, fostering growth and success.

Take the next step in your digital transformation journey with Infragist, where innovation meets excellence, offering unparalleled value and benefits.

### Conclusion





### Thank You!

Thank you for considering Infragist as your digital transformation partner.

We look forward to fostering a successful and innovative future together.